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To CBA or Not CBA -What are states' responses to the question?

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First systematic assessment of CBA activity in the states

Key questions:

- How much cost-benefit analysis is occurring in states?
- Are these studies used by policy makers?
- Can Washington State's success with CBA be replicated?



- Comprehensive state web review and snowball sampling to identify CBAs
- Identified over 1,000 reports from the 50 states and D.C.
 - 384 reports classified as full or partial CBAs
- Conducted 6-10 interviews in each state to evaluate impact and state of the art



How much CBA activity?

- Most states are enacting statutory mandates to conduct CBAs
 - Number of mandates has grown in recent years
 - Almost all states (48 plus D.C.) now require CBAs
- Major areas covered by requirements: economic development, health / social services, procurement, environment / natural resources



Majority of CBAs are not mandatory

- Number of CBAs are increasing
 - Number of reports increased each year from 2008 to 2010
- Most CBAs are conducted outside of statutory mandates
 - Of 384 CBAs identified, only 27% were required by law



Activity varies substantially among states

- Highest number of reports:
 - California, Kansas, Missouri, North Carolina, Washington
- Lowest number of reports:
 - Arizona, North Dakota, Pennsylvania, Rhode Island, South Dakota, Wyoming
 - No reports identified in Arizona



CBAs are effective in influencing state policy and budget decisions

- Nearly half of reports assessed had some level of reported impact, including:
 - Direct use in decisions to change or sustain appropriations for programs or to adopt or suspend a policy (>50%)
 - Indirect use in informing legislative debates on pressing issues (28%)
- Washington State has developed the most extensive model for conducting CBAs and reports substantial impact



Washington State has the most developed CBA model

- 1. Aggregate best national research to identify evidence-based programs that are effective
- 2. Estimate programs' impact based on state population characteristics
- 3. Use state fiscal data to predict total costs and benefits for each program

<u>Result</u>: Predicted state-specific return on investment for each program



"Consumer Reports" guide to programs

		Net Long-term	Cost/Benefit Ratio
Policy/Program	Cost	Benefits	
Alternative drug sentencing	\$1,511	\$26,502	\$18.57
Correctional education in prison	\$1,102	\$18,821	\$18.11
Vocational education in prison	\$1,537	\$17,547	\$12.43
Community drug treatment	\$2,102	\$13,317	\$7.35
Mental health court	\$2,878	\$11,352	\$4.95
Cognitive behavioral therapy	\$217	\$10,524	\$49.55
Work release	\$649	\$5,817	\$9.97
JUVENILE PROGRAMS			
Aggression replacement training	\$1,473	\$66,481	\$45.50
Drug court	\$3,024	\$9,713	\$4.22
Coordination of services	\$386	\$4,884	\$13.63
Scared Straight	\$63	-\$6,095	0
	Source: Washington State Institute for Publ		

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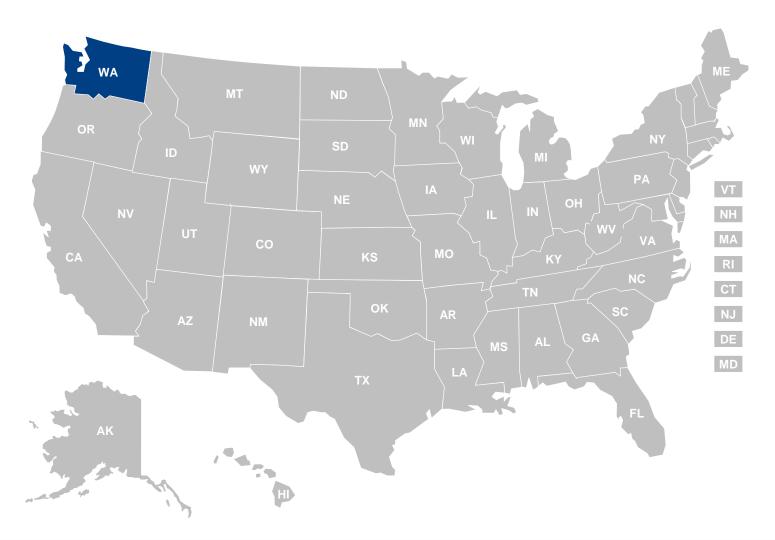


Long-term success in Washington State

- CBA model developed by Washington State Institute for Public Policy (WSIPP)
- Washington has used model for 15+ years to help steer budget decisions, achieving better outcomes at lower costs
 - Example: Washington State has been able to lower crime rate AND avoid \$1.3 billion per biennium



12 states working to replicate the WSIPP model with Results First







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www.pewstates.org/ResultsFirst